

SECTOR PARTNERSHIPS UPDATE

Implementation Taskforce
11/9/15

Sector Partnerships as a State Strategy

- Objective 5 in the Career Council's Strategic Plan: Adopt a data-driven, sector-based approach that directly aligns education and training with the needs of Indiana's regional economies
 - Strategy 5.2: Launch/Expand regional sector partnerships that complement the State's priority industry sectors to provide a mechanism for Indiana's education, job skills training, and career development system to collect information and respond to sector needs.

Sector Partnerships as part of National Strategy and WIOA

- SEC. 134. USE OF FUNDS FOR EMPLOYMENT AND TRAINING ACTIVITIES states that Governor's funds shall be used for employment and training activities which include:
- Providing assistance to local areas by providing information on and support for the effective development, convening, and implementation of industry or sector partnerships; and
- Disseminating information on effective outreach to service providers and businesses with partnerships

Sector Partnership Activity Thus Far

- Development of *Plan and Launch Sector Partnership Initiative*
 - This framework provides an outline on the creation of a sector partnership by providing definitions and guiding principals
- EWIN sector partnership planning grants
 - Up to five \$20,000 planning grants will be awarded early November
- USDOL Sector Partnership National Emergency Grant
 - DWD received \$4.875 million from USDOL, in which a portion may be used to support sector partnership activity of which approximately \$250,000 can be used for sector partnership work

Planning Grant Update

- 5 applications received
- Targeted Sectors included Advanced Manufacturing or Technology
- Currently reviewing applications and determining next steps
- Preliminary conversation leads us to anticipate some but not all will receive award

Benchmarking With Other States

Lessons Learned:

1. State funding is not essential
2. Let industry lead
3. There needs to be a champion
4. Company culture plays a prominent role
5. Partners may come and go
6. Share wins, even small ones
7. Recognize members

Experience with planning grant approach and discussions in Colorado have led to rethinking our approach on sector partnership grant dollars.

Sector Strategies Summit

- Positives:
 - Can target priority sectors
 - Facilitate the discussion and best practices
 - Can determine champions
 - Initial development of an action plan
- Challenges:
 - Identifying and engaging existing sector partnerships
 - Time
 - Willingness to attend
 - Understanding of purpose

Key Takeaways for Engaging Employers

- Listening and asking questions
- Public partners' role
- Understanding what is at hand
- Having a champion
- Getting involved through employers engaging employers

Potential Outcomes for Sector Partnerships

1. Job placement in sector
2. Employment rates
3. Wages
4. Credential attainment and skill gains
5. Action plans
6. Sustainability plans
7. Number of partners
8. Employer Satisfaction
9. Other (enrollment, progress along career path, time to complete, etc.)

Next Steps

- Gather input from key stakeholders
- Work with IEDC to help determine existing sector partnerships

SKILLUP

What is Skill UP?

- A DWD initiative aimed at providing up to \$11 million to regional partnerships with a focus on implementing strategies that ensure Indiana citizens have the skills they need to fill the 1 million jobs projected to be available between now and 2025.

Skill UP Process

- Three phases to application:
 1. Intent to apply – Due September 30th
 2. Preliminary proposals – Due November 2nd
 3. Final proposal – Due December 31st
- Grants will be awarded early February 2016 and run through June 2017

Skill UP Thus Far

- Announced late August
- Overview webinar provided early September
- FAQs continually updated throughout process
- We received 47 letters of intent
- There were over 650 partners listed by lead applicants as part of the partnerships interested in applying
- DWD is attempting to foster collaboration amongst applicants
- DWD is connecting interested parties with TA opportunities that are available
- We have received 36 preliminary proposals and are currently reviewing those and determining next steps